



**OkosRégió
Innovációs
Klaszter**

Ismerje meg jobban Brazíliát!

www.okosregio.hu

2021. Szeptember 1.



- 2011 óta
- Induló klaszter és nemzetköziesítési pályázat
- Kazahsztán, Mongólia, Nyugat-Kína
- Smart wine és EU-xperience
- Jelenleg: 6 egyetem, 15 KKV - bővülés!
- 20 célországot vizsgáltunk, ajánlunk Európán kívül!

magyar KKV EU-n kívül



élelmiszer - IT - vízipar - tudás - technológia

KKV export Európán kívülre



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- Hogyan készítsük elő? Magyarországon tanuló külföldi diákok!!! 50.000 már távoztak, jelenleg kb. 70.000 vannak
- SH + fizetős hallgatók
- Algéria, Ghána, India, Jemen, Jordánia, Kazahsztán, Nigéria, Pakisztán, Szíria
- Már csak egyharmaduk orvostan hallgató!
- 200 brazil diák: építész, logisztikai menedzser, agrármérnök

Gyakornokok az exportban



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- Svéd, kínai, brazil példa
- Költség megtakarítás, nyelvi-üzleti-kulturális-jogi-piaci körülmények feltárása
- Lojalitás
- Networking, hosszú távú lehetőségek



Abdallah

Industrial and Logistics Engineer



Professional Summary

Enthusiastic Industrial Logistics Engineer, with a background in research, problem evaluation and solving. Eager to contribute to team's success. My residence permit is valid until and I am happy to work both full-time and part-time.



Work History

07.2017 - Quality Control Engineer

09.2018 TIGER Footwear Industrial Company, Amman, Jordan

- Integrating ISO 9001:2015 through analyzing company's workflow, optimizing processes, and applying Micro-Macro motion studies
- Participating in company's local ERP & WMS system updates and improvements project
- Monitoring and evaluating Key Performance Indicators, conducting monthly audits, tracking quality control charts, and presenting outcomes to management
- Monitoring suppliers' reports and review all purchase orders
- Being responsible for quality in the warehouse, testing and confirming incoming and out coming materials

09.2016 - Production and Demand Planner

06.2017 TIGER Footwear Industrial Company, Amman, Jordan

- Maintaining demand plan to ensure cost effectiveness and meet customers' demands
- Ensuring that optimal levels of manufacturing are maintained and support the demand plan
- Supporting in risk assessment and mitigation activities
- Supporting in statistical models' analysis and maintenance to optimize statistical forecasts

02.2016 - Technical Purchasing/ Rubber Category

09.2016 Purchasing Intern

Continental Automotive GmbH, Regensburg, Germany

- Supporting the team during the sourcing process (requesting quotations, gathering and analyzing offers, and preparing sourcing and tooling agreements)
- Participating in the annual price negotiations with strategic suppliers
- Preparing daily, weekly and monthly reports using SAP and excel; and presenting to management
- BOM evaluation according to specifications



Contact

Address

Phone/ Email

LinkedIn



Skills

Teamwork / Collaboration



Statistical data analysis



Analytical problem solving



Project Management



Cost Accounting



Software

MS Excel (Pivot tables, Lookup functions, Macros)



SAP



AutoCAD



Languages

English



Arabic



German



Education

09.2018 - Current

Master of Science: Logistics Engineering

Budapest University of Technology and Economics - Budapest

09.2010 - 07.2017

Bachelor of Science: Industrial Engineering

German Jordanian University - Amman, Jordan

09.2015 - 02.2016

International Management

Deggendorf Applied Sciences University - Deggendorf, Germany

09.2006 - 07.2010

High School Diploma

IS Educational College

IGCSE (International Program - GPA: 88.5 %)



Voluntary Work

07.2010 - Current

Founder and Organizer

Ma Testa'jel Initiative, Amman, Jordan

A 1300 volunteer initiative aiming to reduce the number of car accidents during Iftar times in the month of Ramadan; delivering meals and water batches at 150 traffic light locations in the country.

Responsibilities:

- Organizing the logistics by insuring the delivery of the daily batches from different suppliers to distribution centers reaching to the distribution locations
- Managing sponsorships, and public relations
- Recruiting organizers and training volunteers



Certifications

ISO 9001:2015 Internal Audit Training Course
Société Générale de Surveillance

Art of Negotiation Course
Deggendorf Applied Sciences University

Project Management Professional (PMP)
Ocean Training and Consulting

ISO 9001:2008 Internal Audit Training Course
Société Générale de Surveillance

Tervek



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- Brazil diákok elhelyezése
- További országok feltárása
- Diák adatbázis
- Kazah, kirgiz, török delegáció, kínai kapcsolatok
- Klaszter bővítés



Köszönöm a figyelmet!

Sárkány Márta

klaszter menedzser

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